

Upavon

Parish Council

Proposal Document

[PP-653b]
06.11.2024

design and build: discover



Our Proposal

Dear Charles,

Proposal Number: 653b

I am delighted to detail below our proposal for your playground at Farriers Field.

We have provided two design options for the park, both aiming to meet your £20k budget (inclusive of VAT).

Both Option One and Option Two include multiple elements of trail which is designed to develop children's gross motor skills, upper and core body strength and balance. For both options we have used a mixture of some easier and some more challenging elements of trail. The easier pieces are lower down in the play park nearer the seesaw and springer, meaning all the younger children's equipment is in one place and the more challenging elements are further up the playground. The trail equipment enables children to progress higher up the playground as they get stronger and more confident using the equipment.

In Option One we have proposed a Nest Swing nearer the proposed new fence line. These swings are ideal for small spaces, as you can fit a few children on at any time.

For Option Two we have replaced the swing with a few more pieces of trail, and have incorporated a slide platform which is always a popular addition to any playground!

Best wishes

Georgia Webb
Sales Manager
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07521 586396

your team



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Wiltshire,
SN12 6TR

Registered in England and Wales.
Company No: 09085700.
Company Name: dbdplay Ltd.



Georgia Webb
Sales Manager



Edward Webb
Managing Director

Option One

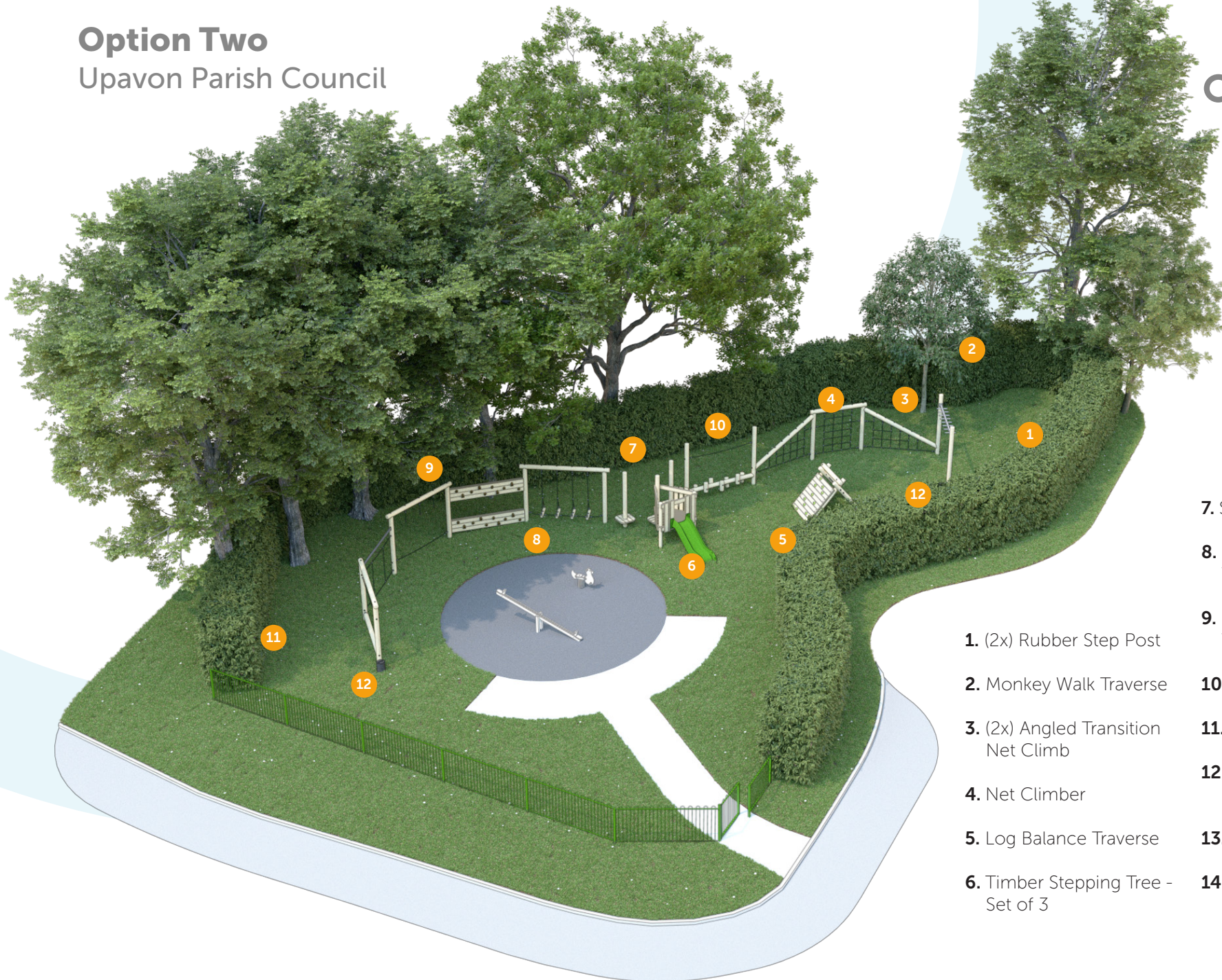
Upavon Parish Council



- 1. (2x) Rubber Step Post
- 2. Monkey Walk Traverse
- 3. (2x) Angled Transition Net Climb
- 4. Net Climber
- 5. Log Balance Traverse
- 6. Timber Stepping Tree - Set of 3
- 7. Swinging Logs Traverse
- 8. Full Climbing Wall Traverse
- 9. Hanging Rope Tightrope Traverse
- 10. A-Frame - Net & Climbing Wall
- 11. Nest Swing
- 12. 130m² of Rubber Grass Mats

Option Two

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- 1. (2x) Rubber Step Post
- 2. Monkey Walk Traverse
- 3. (2x) Angled Transition Net Climb
- 4. Net Climber
- 5. Log Balance Traverse
- 6. Timber Stepping Tree - Set of 3
- 7. Swinging Logs Traverse
- 8. Full Climbing Wall Traverse
- 9. Hanging Rope Tightrope Traverse
- 10. Square Rope Traverse
- 11. Rolley Log
- 12. A-Frame - Net & Climbing Wall
- 13. Tower Slide (0.9m)
- 14. 130m² of Rubber Grass Mats

Option One

Supply of:

1. (2x) Rubber Step Post	£ 190
2. Monkey Walk Traverse	£ 890
3. (2x) Angled Transition Net Climb - Link	£ 990
4. Net Climber	£ 710
5. Log Balance Traverse	£ 625
6. Timber Stepping Tree - Set of 3	£ 495
7. Swinging Logs Traverse	£ 925
8. Full Climbing Wall Traverse - Link	£ 760
9. Hanging Rope Tighrope Traverse	£ 590
10. A-Frame - Net & Climbing Wall	£ 1,135
11. Nest Swing	£ 3,010
12. 130m ² of Rubber Grass Mats	£ 3,250
Installation of listed equipment and surfacing	£ 3,105

Total for **Option One** £ 16,675

20% VAT £ 3,335

Total including VAT £ 20,010

Installation Costs

Unlike many suppliers who include their installation costs into generalised product prices, we believe that by breaking the costs down we can offer a more economical solution for our clients. Many "supply and install" packages include blanket charges for labour, equipment, and other materials that may not be required for every project. We prefer a tailored approach that covers only what is essential for your site.

Our installation costs cover:

- Product delivery to the site
- Labour and construction of equipment and surfacing
- Necessary machinery (e.g., excavators, dumpers, telehandlers)
- Site excavation
- Weed-suppressant membrane (geotextile)
- Essential building materials (e.g., stone, concrete, grit sand)
- Scaffold towers
- Waste removal (e.g., skips, grab lorries)
- Site security and welfare provisions

This approach ensures you only pay for the specific services and materials your project demands.

All of our quotations are an all-in price, and because of this you can rest assured that there will be no additional charges.

All our prices are subject to VAT.

Option Two

Supply of:

1. (2x) Rubber Step Post	£ 190
2. Monkey Walk Traverse	£ 890
3. (2x) Angled Transition Net Climb - Link	£ 990
4. Net Climber	£ 710
5. Log Balance Traverse	£ 625
6. Timber Stepping Tree - Set of 3	£ 495
7. Swinging Logs Traverse	£ 925
8. Full Climbing Wall Traverse - Link	£ 760
9. Hanging Rope Tighrope Traverse	£ 590
10. Square Rope Traverse	£ 285
11. Rolley Log	£ 845
12. A-Frame - Net & Climbing Wall	£ 1,135
13. Tower Slide (0.9m)	£ 1,255
14. 130m ² of Rubber Grass Mats	£ 3,250
Installation of listed equipment and surfacing	£ 3,630

Total for Option Two £ 16,575

20% VAT £ 3,315

Total including VAT £ 19,890

Installation Costs

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Option One
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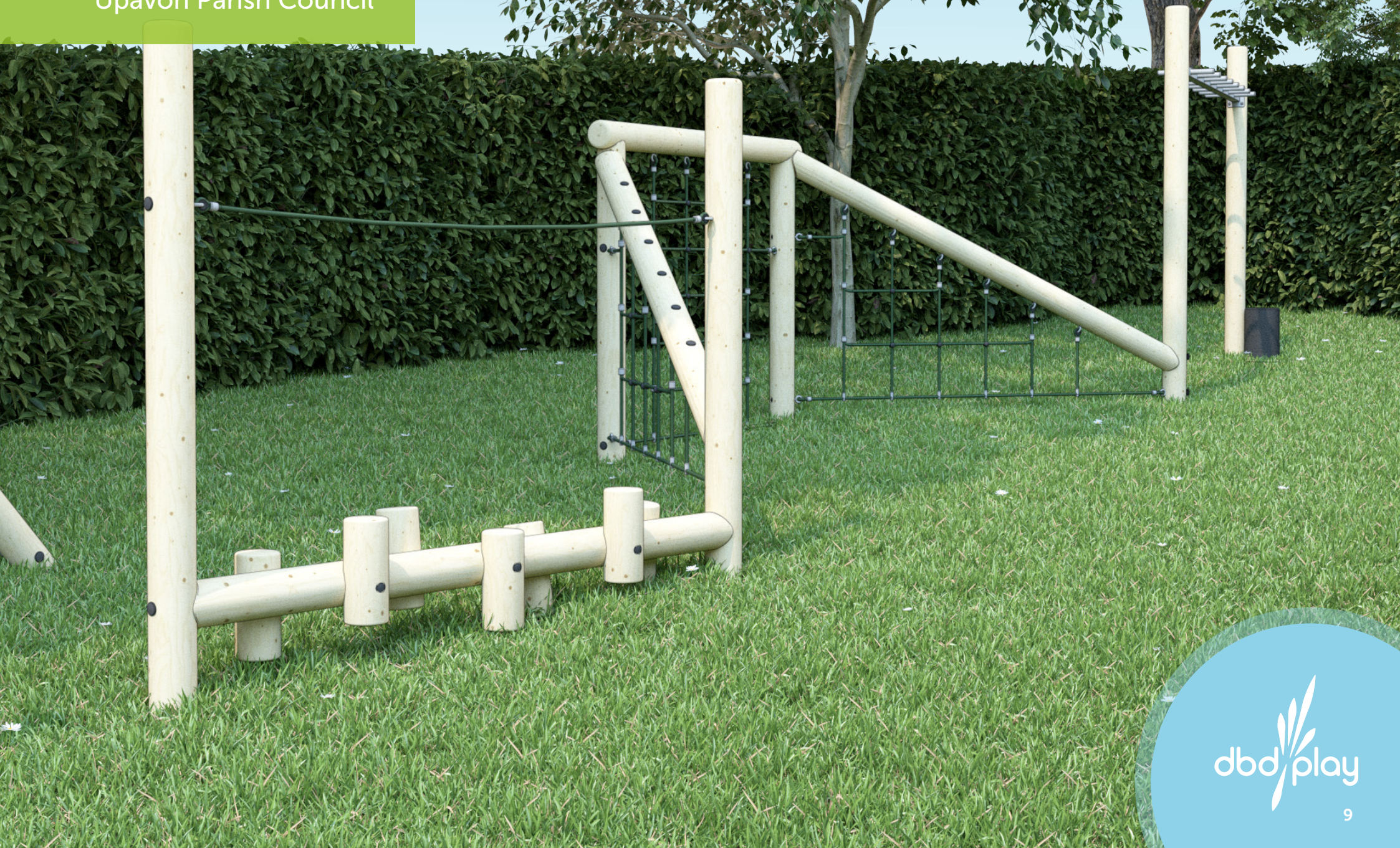


Option One
Upavon Parish Council



Option One

Upavon Parish Council



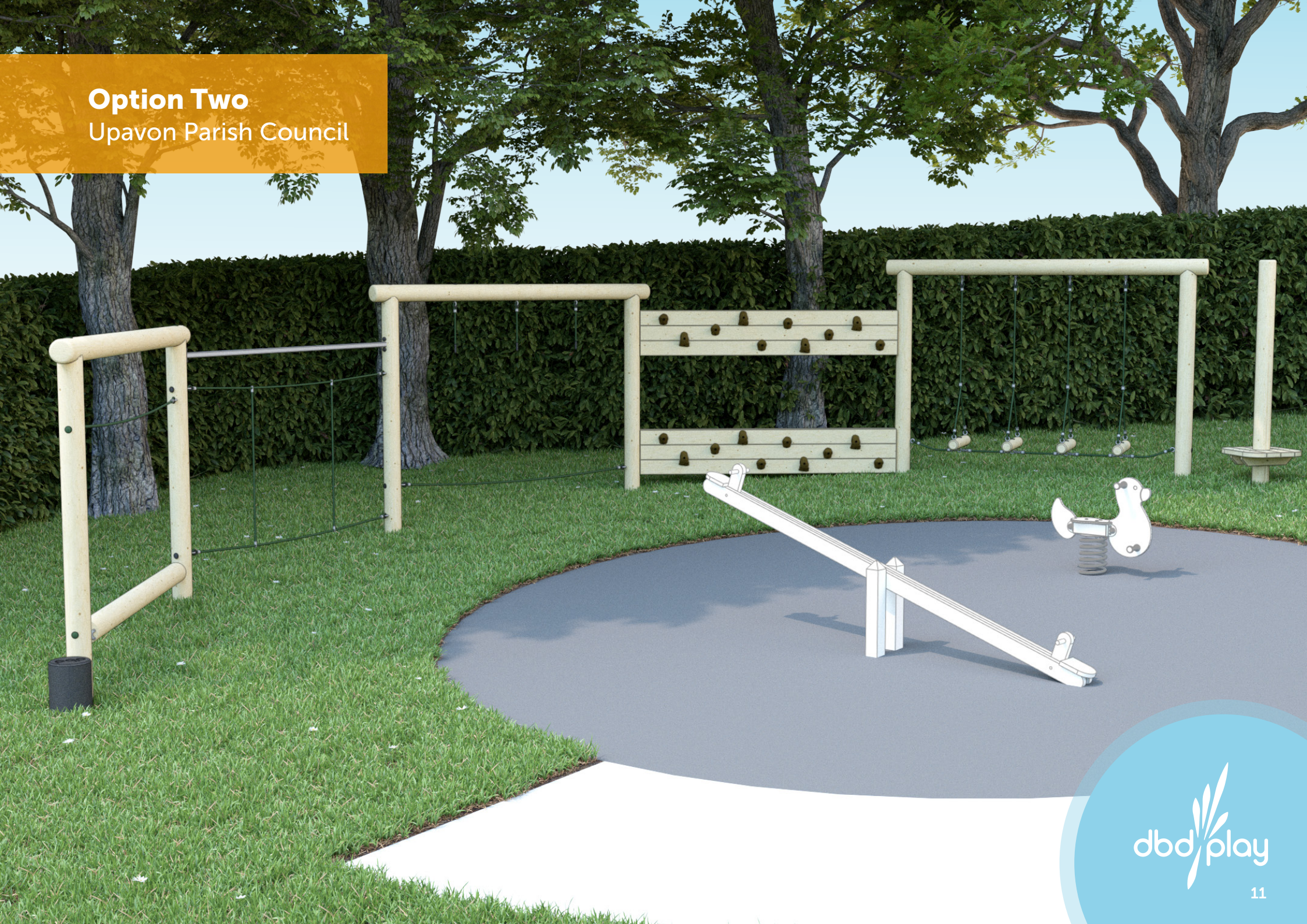
Option Two

Upavon Parish Council



Option Two

Upavon Parish Council



Option Two

Upavon Parish Council



Proposal Assumptions

To enable us to deliver your playground installation as efficiently as possible, we have made the following assumptions in relation to site access, services and conditions:

- The site is easily accessible for our vehicle with no size or weight restrictions.
- Our Installation team will be able to work normal hours on site.
- The site can be secured with orange mesh barrier fencing, if 2m high Steel Heras Fencing is required this will incur an additional cost.
- Our Installation team can use toilet and hand washing facilities at the site; if this is not possible, we will need to arrange Welfare Facilities at an additional cost.
- We will have access to Mains Electricity and a water supply.

If you have any questions about any of the above, please do not hesitate to speak to your playground consultant.

Order Process

Proposal Received

We have sent you this proposal and you are reading it!

Follow-Up

After leaving you time to consider we will contact you to see how well our proposal has met your expectations and requirements.

Collaborate

If needed we will happily adjust and refine our designs to help create the perfect area for you!

Written Order

Once you are happy with our designs and an official written order has been placed we can schedule the installation.

Install

6-8 weeks is the standard lead time for us to begin working on your site.

Play

With the installation complete it's time to let-loose and enjoy your new playground.

Why Choose Us?

"It looks fantastic and the children are absolutely thrilled!"

- Langley Fitzurse Primary

- We are **passionate** about pupils' health and wellbeing
- **30 years' experience** building and designing playgrounds for schools and nurseries
- We pride ourselves on having a fast and responsive **Customer Service**, before, during and after every installation
- We aim to give honest advice to every school; **we don't sell - we collaborate!**
- We will help you to create a **cost-effective** playground based on your school's educational needs

"We can't recommend dbd highly enough"
- Avanti Schools Trust

"Whilst the work is being carried out on site the workmen have always been very polite, professional and courteous to all"
- Excalibur Academy Trust



Guarantees



15
years

All timber based products

10
years

Artificial grass surfaces, HDPE,
HPL, structural stainless steel,
galvanised mild steel, sail shades

5
years

Bonded surfaces, steel
core ropes, fixings and
connections

4
years

Thermoplastic* and
Sports Markings

1
year

Any moveable plastic or
mechanical parts, electronic
components, installation

We hope that you will have many years of enjoyment from our playground equipment, however for peace of mind we have detailed our guarantees which cover failure arising from material or manufacturing defects.

Coverage and Exclusions

Our guarantees do not cover wear and tear or apply to any defect in the goods caused by accident, negligence or wilful damage. Neither do they cover any alteration or repair carried out to the equipment or surfacing without our approval. The guarantee does not cover changes in appearance due to environmental factors or cosmetic changes.

For the guarantees to be effective full and final payment must have been received. The equipment must also have been inspected and maintained in accordance with our Inspection and Maintenance Manual which will be handed to you on completion of the project. You will be expected to evidence with full and dated records all inspections and maintenance completed.

Our guarantee covers the replacement of materials due to a material or manufacturing defect, however please note that labour is chargeable should installation work be required.

*For the guarantee to be effective the markings must be installed on a clean macadam surface which must be at least 6 weeks old. Specialist surfaces such as porous asphalt, resin bound stone, paving slabs etc are not covered.

Updated Apr 2024

The Legal Bits

1. Definitions

Client: The individual, school, business, or corporate body receiving the Service.

Company: dbdplay ltd, including employees, suppliers, agents, or sub-contractors.

Contract: The terms herein, forming a binding agreement.

Price: Fees payable by the Client for the Service.

Quotation: Document outlining the Service and Price offered by the Company.

Service: Work to be performed as per the Quotation.

Goods: Items produced or supplied by the Company related to the Service.

Site: Location specified in the Quotation for Service or Goods delivery.

Variation: Any changes, delays, or amendments to the Goods or Service.

2. Validity

2.1 The Quotation remains valid for 90 days. The Company may amend or withdraw it before written acceptance by the Client.

3. Commencement and Completion

3.1 Service starts as agreed in writing. The Company is not liable for delays or losses.

3.2 Works must start within 6 months of the order unless otherwise agreed. If delayed beyond 6 months without agreement, any deposit is non-refundable.

3.3 Delays beyond the Company's control may result in Price adjustments. The Company is not liable for late completion due to such delays.

4. Price

4.1 Prices exclude VAT unless stated.

4.2 The Price is as per the Quotation.

4.3 Additional services are excluded unless stated.

4.4 Price changes require written agreement.

5. Payments

5.1 A 40% deposit is due upon order.

5.2 A further 40% will be invoiced 14 days before site commencement.

5.3 A final invoice of 20% will be issued on practical completion.

5.4 Late payments (over 7 days) incur 5% interest above the Bank of England base rate

6. Cancellation

6.1 Cancellation by the Client must be in writing, effective upon receipt by the Company.

6.2 Client can cancel before the Commencement Date; liability is 50% of the Price if cancelled over 6 weeks before, and 100% if less than 6 weeks.

7. Title

7.1 Title to Goods remains with the Company until full payment. The Company may repossess Goods if not paid.

8. Company Responsibilities

8.1 The Company will perform the work as per the Quotation.

8.2 The Company will exercise reasonable skill and care in providing the Service.

9. Client Responsibilities

9.1 Client must pay the deposit upon order.

9.2 Client agrees to pay for any agreed Variations.

9.3 Client ensures site access during normal hours (7am-5pm).

9.4 Client must independently verify the need for planning permissions.

9.5 Client provides access to welfare facilities, water, electricity, and a secure place for the storage of plant and materials, or additional fees may apply.

9.6 Client accepts Goods and Service based on their own judgment.

10. Liability

10.1 Company's liability is limited to rectifying defects. No liability for third-party claims or consequential losses unless due to Company's fault.

11. Insurance

11.1 The Company holds relevant insurance for liabilities related to damage caused by its negligence during Service.

12. Variations and Alterations

12.1 The Company may charge for delays or changes to Site, schedule, or Contract.

12.2 Additional services not in Quotation are payable within 7 days of completion.

12.3 Price assumes normal excavation conditions. Unforeseen ground conditions may incur additional costs.

13. Accelerated Works

13.1 The Company may charge for additional costs, including overtime, if required to meet deadlines caused by delays outside its control.

14. Inspection

14.1 The Client may inspect Goods or Service at reasonable times.

15. Specifications

15.1 Specifications must be agreed upon before work starts. Client is responsible for accuracy.

15.2 The Company may modify services to equivalent standards if needed.

16. Force Majeure

16.1 The Company is not liable for failure to perform due to uncontrollable events (e.g., Acts of God, war, strikes).

17. Warranties

17.1 The Company will adhere to industry standards and use competent staff.

17.2 Material defects will be repaired or replaced at the Company's discretion.

17.3 Client must allow the Company to rectify any defects before making claims.

17.4 No third-party warranties unless specifically agreed.

18. Confidentiality

18.1 Both parties must keep each other's confidential information private. The Quotation must not be shared without the Company's consent.

19. Termination by the Company

19.1 The Company may terminate with 7 days' notice if:

19.1.1 Client fails to provide a satisfactory bank reference.

19.1.2 Client is in arrears for over 30 days.

19.1.3 Client materially breaches the Contract.

19.1.4 Client becomes insolvent or ceases to trade.

20. Law

20.1 These terms constitute the entire agreement, governed by the laws of England and Wales, and subject to the jurisdiction of its courts.



design. build. discover.

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